

Everglades Equity is a private equity firm making majority investments in leading lower middle market companies with strong core businesses and untapped growth opportunities

Firm Overview

- **Everglades is designed to be an ideal partner to lower middle market Management teams by providing them with patient capital and access to best-in-class operational resources**
- Everglades serves as a value-added partner and sounding board, helping Management identify and implement key strategic initiatives to accelerate growth
- Everglades provides Management invaluable experience and insights in areas such as strategy, sales force expansion and analytics, goal setting and KPI tracking, financial reporting, and strategic acquisitions
- Everglades does not get involved in the day-to-day operations of our businesses – no micromanaging
- Headquartered in Miami, FL

What Distinguishes Us

- **Above all else, we strive to be great partners**
- Everglades supports its Management teams with deep experience and subject matter expertise on-call from a Board that is custom-designed for each Company's industry and growth opportunities
- Everglades' team of Strategic Advisers is a true differentiator in the lower middle market, providing expertise rarely available to companies of this size, including veterans of top global strategy consulting firms and Fortune 500 companies
- We treat intermediaries as true partners – unwavering commitment to being responsive and transparent
- A meaningful portion of investment profits contributed to Everglades conservation and restoration efforts

Investment Criteria

Platform Investment Size	Transaction Types	Geography
<ul style="list-style-type: none"> • Revenue: \$5-100 million • EBITDA: \$2-12 million 	<ul style="list-style-type: none"> • Leveraged buyouts • Founder / family-ownership transitions • Corporate carveouts 	<ul style="list-style-type: none"> • U.S. • Canada

Industry Focus

Business Services	Facilities Services	Industrial Services
<ul style="list-style-type: none"> • Business process outsourcing • Employee certification / training • Human capital / staffing • IT services • Language services • Legal services 	<ul style="list-style-type: none"> • Commercial cleaning • Facilities maintenance • Landscaping / grounds • Laundry & supplies • Property management • Security 	<ul style="list-style-type: none"> • Environmental services • Industrial cleaning • Maintenance & repair services • Recycling • Testing & inspection • Water / wastewater treatment
Niche Manufacturing		Value-Added Distribution
<ul style="list-style-type: none"> • Auto aftermarket • Building products • Food & beverage • Plastics & packaging • Specialty chemicals 		<ul style="list-style-type: none"> • Aftermarket / MRO • Building products • Foodservice • Industrial products • Safety products